**Ever-Rising Clinical Trial Costs**

Rising cost of conducting clinical trials is directly linked to the selection of appropriate investigator’s sites and patient recruitment.

**Facts of Non-Performing Sites**

Clinical task of site selection is often carried out in a non scientific, non systematic way

Non-performing or low-performing sites

Selection of non-performing sites

Non-performing sites waste budget revenue

The non-performing sites widely exist throughout different therapeutic areas

Non-performing sites cause budget overrun

Selection of non-performing sites

Non-performing sites waste budget revenue

**Waste of Valuable Resources**

Waste of resources to support the non-performing sites ($50k site startup cost)

In addition to the waste of millions in startup cost, non-performing sites will impact the trial schedule

Waste of Valuable Resources

**Delays Erode Commercial Potential**

Delays erode commercial potential

Equivalent to the annual revenue of two blockbuster drugs

From 2006 to 2010, the global pharma industry wasted nearly $2 billion on startup cost as a result of non-performing sites.

**A New Way to Curb the Ever-Rising Cost**

To effectively curb the ever-rising clinical trial costs, one of the best ways is to reduce the number of non-performing or low-performing sites

Non-performing sites widely exist throughout different therapeutic areas

Non-performing sites cause budget overrun

Selection of non-performing sites

Non-performing sites waste budget revenue

**Xcelerate® - Clinical Trial Optimization**

Covance has the most comprehensive clinical trial knowledge base in the industry with more than 132k unique investigators experienced in conducting clinical trials

Xcelerate® - Clinical Trial Optimization®

Average annual clinical trial non-performing sites (%2012-2015)

Non-performing sites still bear a $50k start-up cost (fully burdened)

Non-performing sites still bear a $50k start-up cost (fully burdened)

Summary of non oncology clinical trial sites 2010-2015 globally

**Reduction of non-performing sites will bring a saving of $10 Million Dollars**

**Non- or low performing site activation**

Non-performing or low-performing sites still bear a $50k start-up cost (fully burdened)

Non-performing sites still bear a $50k start-up cost (fully burdened)

Reduction of non-performing sites will bring a saving of $10 Million Dollars